

## Daniel William Sacks

### Contact Information

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### Employment

Assistant Professor, Business Economics and Public Policy, Kelley School, Indiana University  
2014-present

### Education

Ph.D. in Applied Economics, The Wharton School, University of Pennsylvania, 2014  
B.A., Economics and History, Haverford College, Phi Beta Kappa, *magna cum laude*, 2008

### Honors, Grants, and Fellowships

|         |  |
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| 2018-19 | Altarum Institute Small Project Grant (with Kosali Simon)  |
| 2018-20 | Indiana University “Grand Challenges: Responding to the Addictions Crisis” Grant (with Hsien-Chang Lin, Alexander Hollingsworth, and Kosali Simon) |
| 2017-19 | Sloan Foundation Grant (with Alex Gelber and Damon Jones)  |
| 2016-17 | Social Security RRC Grant (with Alex Gelber and Damon Jones)   |
| 2015    | Trustees Teaching Award, Indiana University  |
| 2015-17 | Sloan Foundation Grant (with Alex Gelber and Damon Jones)  |
| 2012    | Robert R. Nathan Fellowship, Wharton School  |
| 2012    | Northrop Grumman Fellowship, Human Resources Center, Wharton School  |
| 2011    | University of Pennsylvania TRIO Grant (with Olivia Mitchell)   |
| 2011    | University of Pennsylvania Russell Ackoff Fellowship   |
| 2010    | Amy Morse Prize, Business Economics and Public Policy Department, Wharton  |
| 2009    | National Science Foundation Graduate Research Fellowship   |

### Publications and accepted papers

- “Why Do HMOs Spend Less? Patient Selection, Physician Price Sensitivity, and Prices.” *Accepted, Journal of Public Economics.*
- “The Health Insurance Marketplaces.” *JAMA Viewpoint.* July 9, 2018. Published online July 9, 2018.
- “Demand for Health Insurance Marketplace Plans Was Highly Elastic in 2014-2015.” With Jean Abraham, Coleman Drake, and Kosali Simon. *Economics Letters*, 2017, 69-73.
- “The New Stylized Facts About Income and Subjective Well-Being.” *Emotion* 2012 12(6): 1181-7. With Betsey Stevenson and Justin Wolfers.
- “Income, Growth, and Subjective Well-Being.” *Development Challenges in a Post-Crisis World*, World Bank, Washington D.C., 2010. With Betsey Stevenson and Justin Wolfers.
- “The Rug Rat Race: Comments and Discussion,” *Brookings Papers on Economic Activity* 2010 (Spring): 184-195. With Betsey Stevenson.
- “Nonprofit Wages: Theory and Evidence.” In Bruce Seaman and Dennis Young (eds.), *Handbook of Research on Nonprofit Economics and Management*. Edward Elgar Press. 2010. With Anne Preston.

## **Working papers**

- “Intertemporal Substitution in Health Care Demand: Evidence from the RAND Health Insurance Experiment.” With Haizhen Lin. *Revisions requested, Journal of Public Economics*
- “Estimating Earnings Adjustment Frictions: Method and Evidence from the Social Security Earnings Test.” With Alex Gelber and Damon Jones. *Revisions requested, AEJ: Applied*
- “Does the Individual Mandate Affect Insurance Coverage? Regression Kink Evidence from the Population of Tax Returns.” With Brad Heim and Ithai Lurie.
- “The Effect of the Risk Corridors Program on Marketplace Premiums and Participation.” With Khoa Vu, Tsan-Yao Huang, and Pinar Karaca-Mandic.
- “Using Kinked Budget Sets to Estimate Extensive Margin Responses: Evidence from the Earnings Test.” With Alex Gelber, Damon Jones, and Jae Song.
- “The Employment Effect of the Social Security Earnings Test.” With Alex Gelber, Damon Jones, and Jae Song.

## **Presentations and Discussions (including scheduled)**

- 2019 ASSA-HERO Session
- 2018 Indiana University-Purdue University Indianapolis, University of Virginia (Batten), UCSD Bunching Workshop, Purdue University, American Society of Health Economists Biannual Conference, National Tax Association Spring Meetings, University of Illinois (Gies), Midwest Health Economics Conference, China Summer Institute of Public Economics, Aarhus University, Annual Health Economics Conference
- 2017 Junior Health Economics Summit, AEAs (Discussant), H2D2 Day, International Organization Conference, Social Security, Kellogg Health Care Markets Conference, Stanford University, Social Security Retirement Research Center, Annual Health Econometrics Workshop
- 2016 Junior Health Economics Summit, Midwest Health Economics Conference, ASHEcon, University of Rochester (Simon), University of Wisconsin (School of Business)
- 2015 Ball State University, Chicago Booth Junior Health Economics Summit, Econometric Society World Congress
- 2014 Clemson University, Texas A&M University, University of Oregon, Hunter College, Indiana University (Kelley), University of Wisconsin, International Industrial Organization Conference, NBER Summer Institute
- 2012 National Tax Association

## **Graduate Students Supervised**

Anne Portlock (2018), Aparna Soni (2019)

## **Referee Service**

*American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Economic Inquiry, Economic Journal, Health Economics, International Economic Review, Israel National Science Foundation, Journal of Economic Behavior and Organization, Journal of Development Economics, Journal of the European Economic Association, Journal of Human Resources, Journal of Labor Research, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, Labour Economics, Management Science, Nature Human Behaviour, Quarterly Journal of Economics*